

AFFLUENCE FOODS

FOREWORD

The population of Taiwan is 23 million and the GDP has exceed US\$20,000 per capital. The population mostly concentrated in city and the average eating-out ratio is pretty high. The citizen enjoy gourmet and the acceptance of exotic cuisine is wild. Therefore, no matter is traditional, innovative or special food ingredient, Taiwan is a very suitable and potential market in Asia.

General Statistics

Population: 23 million

Area: 36,000 square kilometers

Capital: Taipei City

GDP: US\$20,374 per capital

4 major cities: (52% population)

City	Area	Population	GDP
Taipei	272 km²	2.7 million	US\$31,080
New Taipei	2,053 km ²	4 million	US\$21,311
Taichung	2,215 km ²	2.7 million	US\$18,668
Kaohsiung	2,947 km ²	2.7 million	US\$21,608



Business Philosophy

Provide fine food service and the major customer is around the country including hotel, restaurant, bistro and cafeteria...etc.

We are not only importer but distributor. Our product line is abundant and complete that can satisfy customer's needs.

We had established a platform that can provide professional food ingredient consultant and cooking skills discussion. Helping our customer improving techniques, more innovative menu setting and cost management.

Regarding the environmental awareness, we also cooperate with local farmers, providing more good quality product and helping developing delicate food industry in Taiwan.

Customer Category

Airline catering service

Central kitchen

5-Star Hotel

French restaurant

Italian restaurant

Chain Italian restaurant

Pasta house

Teppanyaki restaurant

Fushion cuisine

Bakery

Cooking Studio

Distributor

Gourmand

High-end supermarket

Organic store

Food Ingredient Category

Dairy product from Europe, America, New Zealand, Australia Imported Oil **Europe Mushroom** Imported seasoning product Europe wine & vinegar Canned product Pasta, Riso, Flour Truffle product Foie gras product Caviar

Imported wagyu & meat Processed meat **Poultry** Handmade bread French frozen fruit & puree Edible gold leaf Imported baking ingredient Smoked salmon & seafood **Sparkling Natural Mineral** Water Decorative sprout, mixed salad, fresh vegetable

Brand

• 進口代理品牌













• 經銷合作品牌

























Company Advantage

Standing at the position of business owner & chef, setting the list from appetizer, main course to dessert so as to provide more efficient and professional product purchase. Strengthen customer's trust and dependence Seriously emphasize the professionalism of sales and after sales service. We can help our customer setting menu and resolve related problems.

Professional storage management, setting different temperature like frozen, refrigerated, room temperature and constant humidity & temperature depends on the food variety. We deliver by freeze / refrigerated vehicle Develop E-order system and establish cloud data website. All customer can use personal smart devices to check all product and view our product information. The customer can order any time through our system without time limit.

Regularly hold product launching ceremony, providing new product information or recipes to our customers. Strengthen the product image and sales

Extension of sales market

Taichung and Kaohsiung are the major two cities besides Taipei, which located in central and southern part of Taiwan and the population has exceed million. We have partner and distributor in these two major areas, they can not only help us more quickly selling product but also provide professional service like we do in Taipei. Therefore, all our products can be efficiently set up sales spot around Taiwan, reaching biggest benefits.



made our growing affluence

The End